

## **Sullivan County NH**

**Type of meeting:** Board of Commissioners Business Meeting  
Minutes  
**Date/Time:** Tuesday, June 15, 2010, 3 PM  
**Place:** Sullivan County Health Care Facility, 1<sup>st</sup> Floor,  
Frank Smith Living Room, 5 Nursing Home  
Drive, 03743

**Attendees:** Commissioners Jeffrey Barrette - *Chair*, Ethel Jarvis - *Clerk*,  
Greg Chanis - *County Administrator*, Ted Purdy - Sullivan  
County Health Care (SCHC) *Administrator*; Ross L. Cunningham  
- *DOC Superintendent*, Sharon Callum (*Administrative Assistant*  
/ *Minute Taker*)

**Public:** Larry Converse - *Claremont Citizen*, Kristen Senz - *Eagle Times*  
*Reporter*, and *State County Delegates* Beverly Rodeschin and  
EFC Chair Suzanne Gottling.

### **Agenda Item No 1. DOC Superintendent's Report**

Agenda Item No. 1.a. DOC Census  
Superintendent Cunningham distributed the DOC Population Breakdown  
[Appendix A].

Agenda Item No. 1.b. Staffing  
Supt. Cunningham noted they completed recruitment of the two vacant  
positions vacated - due to military deployment - using four per diem; per  
diem staff won't need to go through re-certification as they are using retired  
staff, already certified.

Agenda Item No. 1.c. Review of the 6/8/10 NH Hospital Memo Regarding  
Mental Health Issues

Supt. Cunningham distributed and reviewed his 6/14/10 memo [Appendix B]  
and 6/8 letter from NH Hospital [Appendix C], pertaining to reduction in fixed  
number of beds at the State hospital; and discussed impact - if hospital  
clients become combative, they will be transferred to the County jails -  
thereby needing additional staff, as well as pharmaceuticals. Supt.  
Cunningham noted they had 44 IEA's [involuntary emergency admissions]  
last year - to date; average 3-4 a month, he'll calculate projected status and  
return to the Board with impact; they housed a homeless client that took  
eight (8) weeks to admit to the NH hospital; the County is responsible for  
medications the person is on, while at the DOC; Cunningham presented the  
same letters to the Delegation EFC, this morning.

Comm. Jarvis requested they track financial increases, for all County issues  
impacted by State financial cuts.

The group reviewed the West Central Behavioral Health Professional Service Contract for period of service 7/1/10 – 6/30/11 [Appendix D.1-2.]. Supt. Cunningham noted there were no changes - straight contract - looking for motion to approve.

**3:14 Motion: we [the County] accept the professional services contract from West Central Behavioral Health and make motion for [the DOC Superintendent] Ross Cunningham to sign [the contract], effective today.**  
**Made by: Jarvis. Seconded by: Barrette. Voice vote: all in favor. Comm. Nelson was absent from vote**

Agenda Item No. 1.d. Discussion Regarding Steps for Policy Review  
Supt. Cunningham is finishing his DOC policy review - approximately 20 new changes and drafting new CCC programming ones - he'll pull the new ones, provide hard copies for the Board to review in advance, then schedule a ½ hour at the 7/20/10 Board meeting to ratify the policies.

*3:16 Suzanne Gottling arrived.*

## **Agenda Item No. 2. Sullivan County Health Care Administrator's Report**

### Agenda Item No. 2.a. Census

Mr. Purdy distributed the nursing home census [Appendix E.1-], and reviewed:

- ☐ May 2010 Medicare, Private, Medicaid, HCBC, Managed Care.
- ☐ Revenue Review thru 5/30/10 – Proshare should make up for some, averaging 144 census but mix is still off; dollars attributable to January 2010 decrease – 26,000 Medicaid; we have more census budgeted, but rate reduction caused the decrease.
- ☐ Sullivan County Nursing Home Quarterly Resident Census: Private census up, Skilled Days was budgeted 11 and running 8.5 p/year; not seeing the referrals we did last year.
- ☐ Medicare Length of Stay Analysis: other nursing facilities have expressed slowness in this category, also.
- ☐ Summary Admission / Discharge List 5/1/10-5/31/10: five (5) admissions, six (6) discharges and typically averaging eight (8) – nine (9).
- ☐ Summary Admission / Discharge List 7/1/2009 – 5/31/2010: long term patients have allowed us to keep census up
- ☐ Month-end Aged Analysis for the Month of May 2010: had not received Med A and Med B payment until June 1<sup>st</sup>, in amount of 86,000, which will appear on next month's report, six (6) skilled patients, 144 month to date average

Agenda Item No. 2.b.      Staff

There are no key staff vacancies to report.

**Agenda Item No. 3      County Administrator's Report**

Agenda Item No. 3.a.      FY '11 Fiscal Year Budget Process

Mr. Chanis noted the Delegation EFC met this morning and reviewed: Registry of Deeds, Department of Corrections and the Capital budget. The Public Hearing for proposed FY '11 budget is scheduled for 6:30 PM Sugar River Valley Regional Technical Center in Claremont.

Non Agenda Item      Community Corrections Center (CCC) Update

Shooting for CCC opening end of July; members of the EFC have scheduled a tour of the CCC. Commissioner Barrette asked if the Board would be receiving an update on any potential site work before they pull out? Chanis confirmed he'd schedule this update at their next meeting in Unity.

Non Agenda Item      Oil Leak Update

Mr. Chanis noted the Facilities Director is currently on vacation, and provided a recap of the oil leak issue: tank is fine, the leak occurred in the lines between the boiler and tank; soil contaminated removed; two monitoring sites established: in boiler room and just outside; slowly pumping water into a frac tank out back - DES monitoring for any residual oils; running a temporary oil tank above ground; two engineering companies are doing proposals; will take the opportunity to switch from #4 oil to #2. Mr. Chanis commended the staff involved - DES thrilled with performance, also. Mr. Chanis noted they fully expect reimbursement through the oil recovery fund - it will be a long drawn out process - as indications show this type of thing fits within the guidelines; however, those funds do not cover cost of replacing the lines. DES will be working with the line inspection company regarding their professional liability.

Agenda Item No. 5.      Public Participation

Larry Converse noted they removed the "No Trespassing" sign at the septic pipe cone valve, and took the opportunity to view the area, where he noticed a 10' deep hole south of the pipe.

Larry Converse questioned, once the duties of the laundry department are moved to the CCC, if those working in laundry would be part of the Union? Mr. Chanis confirmed the Laundry Department resides in Fund 40, and will remain there until the end of the [Union] contract [June 30, 2011].

**Agenda Item No. .4      Commissioners Report**

Commissioner Jarvis noted the June 13<sup>th</sup> County Annual Pancake Breakfast was wonderful - received compliments, which included: great mood, great time, enjoyed watching the 4-H Fashion Show.

Non Agenda Item

Newport Septic & Water Lines

Commissioner Nelson and Rep. Rodeschin discussed a similar erosion issue with Newport's sewer and water line – Newport continues to battle with the one responsible.

Mr. Converse inquired about the status of the woodchip bio mass feasibility study, which was posted at the County website [see the following link: "[http://www.sullivancountynh.gov/media/pdfs/feasibilitystudy\\_march17\\_10.pdf](http://www.sullivancountynh.gov/media/pdfs/feasibilitystudy_march17_10.pdf)"]. Mr. Chanis confirmed he would be scheduling time for Wayne Bonhag to provide a review of the study – the study is complete and findings reflect a cost savings; the study will be paid for from the Department of Energy grant. Converse requested they study the area where it should be located, at end of building. Chanis noted, if they decide to go forth with the project, they can pursue placement of equipment at that time. Barrette pointed out the feasibility is only a portion of whether the project would be cost effective, engineering would be looked at, also.

*3:44 Mr. Converse, Rep. Rodeschin, Rep. Gottling and Ms. Senz left the room.*

**Agenda Item No. 6. Meeting Minutes Review**

Agenda Item No. 6.a. June 3, 2010 Meeting Minutes

**3:45 Motion: accepted minutes of 6/3/2010 as typed.  
Made by: Jarvis. Seconded by: Nelson. Voice vote:  
Unanimous.**

**Agenda Item No. 7. Adjourn**

**3:47 Motion: to adjourn. Made by: Nelson. Second by: Jarvis.  
Voice vote: unanimous.**

*Respectfully submitted,*



*Ethel Jarvis, Clerk  
Board of Commissioners*

*EJ/s.j.c.*

*Date signed: 7-22-10*



**Tuesday June 15, 2010**  
Sullivan County NH, Board of Commissioners  
**Regular Business Meeting – AGENDA**

**Location: Unity County Complex – Frank Smith Living Room**  
Sullivan County Health Care Facility, 5 Nursing Home Drive, Unity NH 03743

- |                   |    |  |
|-------------------|----|--|
| 3:00 PM – 3:20 PM | 1. | DOC Superintendent's Report                                      |
|                   | a. | Census   |
|                   | b. | Staffing   |
|                   | c. | Review of 6/8/10 NH Hospital Memo Regarding Mental Health Issues |
|                   | d. | Discussion Regarding Steps for Policy Review                     |
| 3:20 PM – 3:40 PM | 2. | Sullivan County Health Care Administrator's Report               |
|                   | a. | Census   |
|                   | b. | Staffing   |
| 3:40 PM – 3:55 PM | 3. | County Administrator's Report                                    |
|                   | a. | FY '11 Fiscal Year Budget Process Update                         |
| 3:55 PM – 4:10 PM | 4. | Commissioners' Report  |
| 4:10 PM – 4:25 PM | 5. | Public Participation   |
| 4:25 PM – 4:30 PM | 6. | Meeting Minutes Review   |
|                   | a. | June 3 Public Meeting Minutes                                    |
| 4:30 PM           | 7. | Adjourn meeting  |

The times reflected on this agenda, other than the start time, are estimates. Actual time will depend on level of interest and participation.



*Upcoming Events / Meetings:*

- **Jun. 15<sup>th</sup> Tue.                    Public Hearing: FY '11 Proposed County Budget**
  - **Time:    6:30 PM**
  - **Place:**   Claremont – Sugar River Valley Regional Technical Center,  
John Goodrich Business Community Room, 111 South Street,  
Claremont NH 03743
  
- **June 17<sup>th</sup> Thu.                Sullivan County Delegation Executive Finance  
Committee Meeting**
  - **Time:    8:30 AM**
  - **Place:**   Newport, 14 Main Street – 1<sup>st</sup> Floor Commissioners  
Conference Room
  
- **June 23<sup>rd</sup> Wed.                Sullivan County Delegation Executive  
Finance Committee Meeting**
  - **Time:    8:30 AM**
  - **Place:**   Newport, 14 Main Street – 1<sup>st</sup> Floor Commissioners  
Conference Room
  
- **June 24<sup>th</sup> Thu.                Sullivan County Delegation Executive  
Finance Committee Meeting**
  - **Time:    8:30 AM**
  - **Place:**   Newport, 14 Main Street – 1<sup>st</sup> Floor Commissioners  
Conference Room
  
- **Jul. 6<sup>th</sup> Tue.                    Next Board of Commissioners Meeting**
  - **Time:    3 PM**
  - **Place:**   Newport, 14 Main Street – 1<sup>st</sup> Floor Commissioners  
Conference Room

The times reflected on this agenda, other than the start time, are estimates. Actual time will depend on level of interest and participation.

# APPENDIX A

To: Supt. Cunningham  
From: Lt. Roberts  
Ref: population Breakdown

Tuesday June 15, 2010

## POPULATION DATA:

House of Corrections	Pre-Trial Inmates	Protective Custody
Male - 37	Male - 19	Male - 0
Female - 6	Female - 4	Female - 0

THU- Included in the total of HOC male inmates above

Male- 16  
Female- 0

**Total Population (In House) - 66**

**Total Population June 15, 2009 (In House) 85**

Home Confinement/EM	Weekender	Merr County
Male - 2	Male - 3	Male- 1
Female - 1	Female - 0	Female- 2
NHSP/SPU	Grafton County	Cheshire County
	Admin Transfer	Admin Transfer
Male - 2	Male - 2	Male - 1
Female - 1	Female - 0	Female - 1
Hillsborough County	St Hosp/Farn/phoen	Rocking Cnty
Admin Transfer		
Male - 2	Male - 2	Male- 1
Female - 0	Female - 0	Female- 0
Coos County	Carroll County	
Male- 0	Male- 0	
Female- 0	Female- 0	

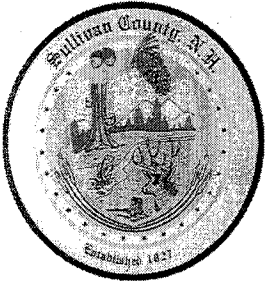
**Total Census - 87**

**Total Census June 15, 2009- 114**

Temp Hold for other jurisdictions- Included in the above in house Total population

Cheshire	Merrimack County	New Hampshire SP	Hillsboroug
Male- 2	Male- 0	Male- 1	Male- 0
Female- 0	Female-0	Female-0	Female-1
Pre-Trial Services- 27			
Male- 21			
Female- 6			

APPENDIX B



Sullivan County Department of Corrections  
103 County Farm Rd  
Claremont, NH 03743

Intra-Department Memorandum

From: Ross L. Cunningham

Date: 6/14/10

Subject: Mental Health

To Board of Commissioners, Greg Chanis

---

I have attached a letter received from the New Hampshire Hospital regarding its reduction of fixed beds. Fixed beds are reserved for those individuals in the community, hospitals and corrections system who need to be involuntarily admitted for emergency mental health treatment.

Sullivan County DOC had an individual admitted under these circumstances last week. With this reduction in beds, we may have to find alternative emergency care for mentally ill offenders who are placed on a waiting list for admission to the Hospital. This may mean an increase in cost if staff is needed 1-on-1 with the inmate, in using costlier medications and in increasing mental health psych visits.

Sullivan County DOC clinical and medical staff have been made aware of this reduction in beds and are working on a plan of action should another situation arise. Unfortunately, with the cuts at the State level, we will be assuming increased costs on the County level.

I will keep you apprised of any issues that may arise due to this circumstance.

Supt. Cunningham





# NEW HAMPSHIRE *Hospital*

---

36 Clinton Street, Concord, New Hampshire 03301-3861  
(603) 271-5300 FAX (603) 271-5395

June 08, 2010

As you should be aware, New Hampshire Hospital has had to reduce its fixed number of beds in the last several months and we continue to receive a record number of referrals for admission.

Over time, and more frequently of late, we have had to delay accepting multiple referrals in order to allow for a safe and orderly admitting process. Now, in addition, we are experiencing a capacity crisis.

Currently we are taking referrals for admission but we may not have any beds available. When all of our beds are full, we carefully plan each discharge and subsequently can admit another patient.

We are dedicated to providing safe and effective care. We will notify you when we are ready to admit the individual you have referred. Unfortunately, in this situation we are unable to give a fair estimate of when the next bed will become available.

While the scope and duration of this challenge is unknown, it is not likely to end any time soon and affects all regions of our State. Unpredictable delays of uncertain duration put pressure on the entire mental health system.

It is critical for hospital emergency departments, community mental health centers, and emergency services to ensure that all staff are very aware of this situation and to locally develop additional emergency plans for when a bed is not readily available.

We will continue to do our best to support those in need and thank you for your understanding.

Sincerely,

Paula. L. Mattis, LICSW, FACHE  
Acting Chief Executive Officer

*The Department of Health and Human Services' Mission is to join communities and families in providing opportunities for citizens to achieve health and independence.*

STATE OF NEW HAMPSHIRE  
DEPARTMENT OF HEALTH AND HUMAN SERVICES  
NEW HAMPSHIRE HOSPITAL  
TDD ACCESS: RELAY 1-800-735-2964

## WEST CENTRAL BEHAVIORAL HEALTH

AFFILIATE OF THE DEPARTMENT OF PSYCHIATRY, DARTMOUTH MEDICAL SCHOOL

### PROFESSIONAL SERVICE CONTRACT

---

**THIS AGREEMENT** outlines the relationship between West Central Services, Inc. hereafter referred to as the Contractor and Sullivan County Department of Corrections hereinafter referred to as the Contractee. This contract represents the entire contractual relationship between the parties on the subject matter. All prior agreements, representations, statements, negotiations, and understandings shall have no effect.

#### SERVICES OF THE CONTRACTOR

The Contractor agrees to provide the following professional services to the Contractee:

*Psychiatric services including psychiatric evaluations and medication management to residents of the correctional facility 3 hours per week which includes 2 1/2 hours direct service time plus 30 minutes travel time to and from the facility per visit.*

*In-service training related to the behavioral health care of residents of the facility, as requested.*

*Emergency services through the Counseling Center of Claremont, as requested.*

#### PERIOD OF SERVICE

The Contractor shall complete all services described above for the duration of the fiscal year which constitutes the time period July 1, 2010 – June 30, 2011.

#### COMPENSATION

In exchange for the services outlined above, the Contractee agrees to pay West Central Services, Inc. \$432.00 per visit for the delivery of services by a staff psychiatrist and \$309.00 per visit for the delivery of services by a psychiatric resident or ARNP plus an additional .42 cents per mile for travel reimbursement to and from the facility. In-service training shall be billed at the rate of \$144.00 per hour plus travel costs. Emergency services shall be billed at a rate of \$115.00 per hour plus travel costs. The Contractor shall submit invoices to the Contractee for these services on a monthly basis with payment required within 30 days from the invoice date to the Contractor.

#### COMMUNICATIONS AND RECORDS

It is agreed by both parties that they shall communicate and otherwise cooperate with one another in the performance of this agreement in order that its purpose may be fulfilled, and to this end the parties agree to communicate and notify one another in writing as to all matters pertaining to the parties' performance of this agreement. This contract may not be waived or modified except by mutual written agreement.

In administrative relationships, the Contractor's provider shall be under the direction of the Administrator/CEO of the Contractee while at the Contractee's site and shall be responsible to

said Administrator for abiding by the administrative regulations of the facility. In no way shall control of administrative matters interfere with the Contractor's function and role as an independent contractor and Contractee shall not exercise any discretion or control over methods, means, or manner by which Contractor's provider engages in its professional work.

The Contractee and Contractor shall observe and adhere to all applicable Federal and State requirements relating to confidentiality of records and information and each agrees not to allow examination of records or disclose information without proper consent, except as may be required by law. All medical records are the property of the Contractee.

The Contractor agrees to prescribe medications in accordance with a recommended medications formulary unless factors such as allergies or other conditions do not allow for this practice. The medications formulary is the responsibility of the Contractee to provide on annual basis to the Contractor.

## INSURANCE

The Contractor shall maintain professional liability insurance for its employee whom is providing services to the Contractee in the amount of \$1,000,000 per occurrence and \$3,000,000 in the aggregate.

The Contractee shall have in place and be responsible for maintaining for the duration of this contract, its own comprehensive and general liability insurance in the amount of \$1,000,000. A certificate of insurance substantiating proof of coverage is requested at the time of the contract execution.

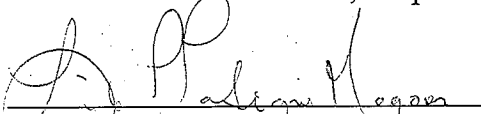
## TERMINATION

This agreement may be terminated only upon the agreement of both parties with sixty (60) days advance written notice.

In the event of such termination, the Contractor shall be paid for services performed prior to receipt of said notice of termination including reimbursable expenses when incurred.

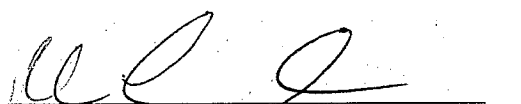
If any term of this Agreement is held by a court of competent jurisdiction to be invalid or unenforceable, then this Agreement, including all of the remaining terms, will remain in full force and effect as if such invalid or unenforceable term had never been included.

IN WITNESS WHEREOF, the parties hereto have executed this Contract this day:

  
Linda L. Lanteigne Magoon  
Chief Financial Officer  
West Central Services, Inc.

5/18/2010

Date

  
Ross L. Cunningham  
Superintendent  
Sullivan County Department of Corrections

6/18/10  
Date

MEDICARE							
	May 2009 Compare	May 2009 AVG CENSUS	May 2010 Actual	May 2010 AVG DAILY CENSUS	BUDGETED	BUDGETED AVG CENSUS	VARIANCE
CENSUS:	460	15	178	6	341	11	-163
REVENUE	\$250,081.76		\$90,104.50		\$158,565.00		-\$68,460.50
AVERAGE RATE PER DAY	\$543.66		\$506.21		\$465.00		\$41.21

PRIVATE							
	May 2009 Compare	May 2009 AVG CENSUS	May 2010 Actual	May 2010 AVG DAILY CENSUS	BUDGETED		VARIANCE
CENSUS:	664	21	796	26	620	20	176
REVENUE	\$137,050.00		\$172,070.00		\$133,300.00		\$38,770.00
AVERAGE RATE PER DAY	\$206.40		\$216.17		\$215.00		\$1.17

MEDICAID							
	May 2009 Compare	May 2009 AVG CENSUS	May 2010 Actual	May 2010 AVG DAILY CENSUS	BUDGETED		VARIANCE
CENSUS:	3,350	108	3,452	111	3,379	109	73
REVENUE	\$509,434.50		\$487,111.72		\$513,608.00		-\$26,496.28
AVERAGE RATE PER DAY	\$152.07		\$141.11		\$152.00		-\$10.89

HCBC (RESPITE)							
	May 2009 Compare	May 2009 AVG CENSUS	May 2010 Actual	May 2010 AVG DAILY CENSUS	BUDGETED		VARIANCE
CENSUS:	0	0	0	0		0	0
REVENUE	\$0.00		\$0.00		\$424.66		-\$424.66
AVERAGE RATE PER DAY	\$0.00		\$0.00		\$0.00		\$0.00

MANAGED CARE							
	May 2009 Compare	May 2009 AVG CENSUS	May 2010 Actual	May 2010 AVG DAILY CENSUS	BUDGETED		VARIANCE
CENSUS:	0	0	0	0		0	0
REVENUE	\$0.00		\$0.00				\$0.00
AVERAGE RATE PER DAY	\$0.00		\$0.00				\$0.00

	May 2009 Compare		May 2010 Actual				
TOTAL CENSUS	4,474		4,426				
AVERAGE CENSUS		144.3		142.8		140.0	

MEDICARE B REVENUE							
	ACTUAL		May 2010 Actual		BUDGETED		VARIANCE
	\$13,414.00		\$46,586.13		\$35,061.31		\$11,524.82

TOTAL MONTHLY REVENUE VARIANCE	(\$45,087)
--------------------------------	------------

Revenue Review thru 04/30/2010

	Budget	335 Days 11 mth Budget	YTD	Variance	
Medicaid	6,047,320	5,550,280	5,300,836	(249,444)	
Private	1,569,500	1,440,500	1,679,769	239,269	
Insurance	15,000	13,767	7,117	(6,651)	
Respite (HCBC)	5,000	4,589	3,590	(999)	
Medicaid Assessment	1,830,110	1,372,583	1,312,757	(59,826)	Paid quarterly, 3 payments
ARRA			466,507	466,507	
Medicare Part B (Total)	412,820	378,890	535,687	156,797	
Medicare Part A	1,866,975	1,713,525	1,474,000	(239,525)	
Proshare	500,000				Paid at end of FY
Net Variance from Operations				306,129	
Net Variance without ARRA				(160,378)	
Misc Income	5,000	4,589	18,116	13,527	
Laundry	75,000	68,836	74,751	5,916	
Cafeteria	13,000	11,932	16,560	4,628	
Meals	371,664	341,116	318,720	(22,396)	
YTD Variance		10,900,606	11,208,409	307,803	
	12,711,389				

Sullivan County Nursing Home  
Quarterly Resident Census

	TOTAL DAYS AVAILABLE	MEDICAID DAYS		PRIVATE DAYS		SKILLED DAYS		HCBC RESPITE		MANAGED CARE		LEAVE DAYS		TOTAL DAYS FILLED	
Jul-09	4836	3299	80.09%	617	14.98%	203	4.93%	0	0.00%	0	0.00%	0	0.00%	4119	85.17%
Aug-09	4836	3220	77.40%	748	17.98%	192	4.62%	0	0.00%	0	0.00%	0	0.00%	4160	86.02%
Sep-09	4680	3153	75.50%	705	16.88%	296	7.09%	22	0.53%	0	0.00%	0	0.00%	4176	89.23%
1ST QUARTER	14,352	9,672	77.66%	2,070	16.62%	691	5.55%	22	0.18%	0	0.00%	0	0.00%	12,455	86.78%
Oct-09	4836	3263	75.65%	746	17.30%	304	7.05%	0	0.00%	0	0.00%	0	0.00%	4313	89.19%
Nov-09	4680	3220	77.03%	696	16.65%	264	6.32%	0	0.00%	0	0.00%	0	0.00%	4180	89.32%
Dec-09	4836	3453	78.42%	669	15.19%	281	6.38%	0	0.00%	0	0.00%	0	0.00%	4403	91.05%
2ND QUARTER	14,352	9,936	77.05%	2,111	16.38%	849	6.58%	0	0.00%	0	0.00%	0	0.00%	12,896	89.86%
Jan-10	4836	3464	76.60%	590	13.05%	467	10.33%	0	0.00%		0.00%	1	0.02%	4522	93.51%
Feb-10	4368	3194	78.69%	590	14.54%	262	6.45%	0	0.00%	12	0.30%	1	0.02%	4059	92.93%
Mar-10	4836	3460	78.64%	715	16.25%	222	5.05%	0	0.00%	2	0.05%	1	0.02%	4400	90.98%
3RD QUARTER	14,040	10,118	77.94%	1,895	14.60%	951	7.33%	0	0.00%	14	0.11%	3	0.02%	12,981	92.46%
Apr-10	4680	3387	78.99%	711	16.58%	185	4.31%	0	0.00%	4	0.09%	1	0.02%	4288	91.62%
May-10	4836	3451	77.97%	796	17.98%	178	4.02%	0	0.00%	0	0.00%	1	0.02%	4426	91.52%
Jun-10	4680		#DIV/0!		#DIV/0!		#DIV/0!	0	#DIV/0!		#DIV/0!	0	#DIV/0!	0	0.00%
4TH QUARTER	14,196	6,838	78.47%	1,507	#DIV/0!	363	#DIV/0!	0	0.00%	4	0.05%	2	0.02%	8,714	61.38%
FY '10 TOTAL	56,940	36,564	77.72%	7,583	16.12%	2,854	6.07%	22	0.05%	18	0.04%	5	0.01%	47,046	82.62%
YTD AVG.		109.1		22.6		8.5		0.1		0.1				140.4	

Avg  
Census

135.4

140.2

144.2

RESIDENT CENSUS - FY 09

	TOTAL DAYS AVAILABLE	MEDICAID DAYS		PRIVATE DAYS		SKILLED DAYS		HCBC RESPITE		MANAGED CARE		LEAVE DAYS		TOTAL DAYS FILLED	
1ST QUARTER	14,352	8,970	74.56%	2,047	17.01%	953	7.92%	17	0.14%	44	0.37%	0	0.00%	12,031	83.83%
2ND QUARTER	14,352	9,447	76.78%	1,973	16.04%	801	6.51%	3	0.02%	80	0.65%	0	0.00%	12,304	85.73%
3RD QUARTER	14,040	9,448	75.11%	2,164	17.20%	916	7.28%	0	0.00%	51	0.41%	0	0.05%	12,579	89.59%
4TH QUARTER	14,196	9,826	75.66%	1,890	14.55%	1263	9.73%	0	0.00%	8	0.25%	0	0.00%	12,987	91.48%
FY '09 TOTAL	56,940	37,691	75.53%	8,074	16.18%	3933	7.88%	20	0.04%	183	0.37%	0	0.01%	49,901	87.64%
AVGERAGE		103.3		22.1		10.8								136.7	

130.8

133.7

139.8

142.7

**Medicare Length of Stay Analysis**  
Sullivan County Health Care (SC)

Page 1 of 1  
6/10/2010 11:22 AM  
AR7400A

	May 2010	Apr 2010	Mar 2010	Feb 2010	Jan 2010	Dec 2009	Nov 2009	Oct 2009	Sep 2009	Aug 2009	Jul 2009	Jun 2009	12 Mos.	Calendar YTD
Total Admits & Readmits (All payer types)	5	10	10	15	12	21	13	17	11	17	11	8	150	52
MCR # Admits & Readmits	4	5	6	9	7	13	7	11	7	11	5	5	90	31
MCR # Discharges from facility	3	2	5	5	5	5	6	4	4	5	3	7	54	20
MCR Discharged LOS	17.3	29.5	47.8	38.2	39.6	25.8	23.3	17.3	35.8	10.6	59.0	49.1	33.2	37.0
MCR # End or A/R Change	3	2	8	4	4	2	2	6	3	2	6	4	46	21
MCR End or A/R Change LOS	50.0	68.0	41.9	35.5	23.3	39.0	49.5	58.7	36.7	81.0	60.0	50.3	48.2	40.8
Total Average MCR LOS	33.7	48.8	44.2	37.0	32.3	29.6	29.9	42.1	36.1	30.7	59.7	49.5	40.1	38.9
Total MCR Days	178	185	222	262	467	281	264	304	296	192	203	349	3203	1314
Rehab RUGs	161	166	185	258	440	278	264	298	266	192	190	349	3047	1210
% of Total MCR Days	90%	90%	83%	98%	94%	99%	100%	98%	90%	100%	94%	100%	95%	92%
Non-Rehab RUGs	17	19	37	4	27	3		6	30		13		156	104
% of Total MCR Days	10%	10%	17%	2%	6%	1%		2%	10%		6%		5%	8%
Default Days														
% of Total MCR Days														
A ADL (low dependency)	27	41	22	22	83	14	7		43	7		19	285	195
% of Total MCR Days	15%	22%	10%	8%	18%	5%	3%		15%	4%		5%	9%	15%
B ADL (medium dependency)	80	56	121	160	237	137	165	204	124	88	125	159	1656	654
% of Total MCR Days	45%	30%	55%	61%	51%	49%	63%	67%	42%	46%	62%	46%	52%	50%
C ADL (high dependency)	71	88	79	80	147	130	92	100	129	97	78	171	1262	465
% of Total MCR Days	40%	48%	36%	31%	31%	46%	35%	33%	44%	51%	38%	49%	39%	35%
Medicare Net Revenue	\$ 90,105	\$ 87,042	\$ 109,087	\$ 135,601	\$ 235,899	\$ 142,409	\$ 133,431	\$ 154,567	\$ 149,528	\$ 98,685	\$ 108,078	\$ 192,852	\$ 1,637,285	\$ 657,735

Note: This report includes only the selection criteria listed below.  
Effective Date From 5/1/2010 Thru 5/31/2010

### Summary Admission / Discharge List

Sullivan County Health Care (SC)

Page 1 of 1  
06/10/2010 11:28 AM  
RI6300B

<i>A/R Type</i>	<i>From/To</i>	<i>Admissions</i>	<i>Discharges</i>
MCD	Expired		2
	Hospital		1
	Nursing Home	1	
	<i>MCD Subtotal</i>	<u>1</u>	<u>3</u>
MRA	Home		2
	Hospital	4	1
	<i>MRA Subtotal</i>	<u>4</u>	<u>3</u>
	<i>Total</i>	<u>5</u>	<u>6</u>



Note: This report includes only the selection criteria listed below.  
Effective Date From 7/1/2009 Thru 5/31/2010

### Summary Admission / Discharge List

Sullivan County Health Care (SC)

Page 1 of 1  
06/14/2010 12:28 PM  
RI6300B

<i>A/R Type</i>	<i>From/To</i>	<i>Admissions</i>	<i>Discharges</i>
HCB	Home	2	2
	<i>HCB Subtotal</i>	<u>2</u>	<u>2</u>
INS	Home		1
	Hospital	1	
	<i>INS Subtotal</i>	<u>1</u>	<u>1</u>
MCD	Unknown		3
	Assisted Living	2	
	Expired		22
	Home	10	11
	Hospital	19	28
	Nursing Home	3	
	<i>MCD Subtotal</i>	<u>34</u>	<u>64</u>
MRA	Unknown		3
	Assisted Living		2
	Expired		6
	Home	7	21
	Hospital	78	17
	Nursing Home		1
	<i>MRA Subtotal</i>	<u>85</u>	<u>50</u>
PVT	Unknown		2
	Assisted Living	2	
	Expired		2
	Home	12	6
	Hospital	5	8
	<i>PVT Subtotal</i>	<u>19</u>	<u>18</u>
PIN	Expired		1
	Hospital	1	
	<i>PIN Subtotal</i>	<u>1</u>	<u>1</u>
<i>Total</i>		<u>142</u>	<u>136</u>

**Month-end Aged Analysis**  
**Sullivan County Health Care (SC)**  
**For the Month of May, 2010**

Appendix

E.7.

Page 46 of 46  
6/14/10 9:46 AM  
AR6100B

Resident (Res #) (Discharge Date)

Type Balance	May	Apr	Mar	Feb	Jan	Dec	Nov	Oct	Sep	Aug	Jul	Jun	May	Balance
<b>Totals:</b>	653,377.39	188,832.67	75,150.68	56,355.23	49,288.76	46,638.15	39,832.02	33,328.61	34,959.15	20,130.42	10,215.41	13,511.49	314,415.80	1,536,035.78
<b>Aged Analysis Summary</b>														
HCB									3,590.40				1,340.80-	2,249.60
INS	9,720.16	14,687.17	10,515.25	1,286.75	12,017.47	4,189.27-	5,863.15	915.68	2,664.63	1,531.95	682.01	1,546.60	63,312.58	120,554.13
MCD	391,644.40	30,926.94	23,633.69	16,750.27	7,472.33	4,393.85	119.18-	4,064.88	126.82-	737.88	21.20	260.85-	43,060.48	522,199.07
MCP														
MRA	77,454.50	69,854.93	22,430.10	18,480.07	21,445.63	26,247.19	27,425.74	12,440.62	8,106.18	5,636.12		1,600.26	8,839.74	299,961.08
MRB	37,268.62	46,487.25	2,888.80	700.85	910.71	939.36	2,468.97		434.41	430.70-	1,599.02-	648.96	85,828.42	176,646.63
MXA	1,650.00	4,125.00	550.00		1,675.38	801.00	801.00	3,016.12	4,875.50	852.14	1,201.50	2,403.00	54,428.56	76,379.20
MXB	5,432.71	6,194.96	216.88-	217.27	44.57-	221.16	1,155.36	1,568.48	582.97	1,706.11	1,393.20	105.40	21,417.52	39,733.69
PVT	119,580.14	4,346.09	8,159.68	5,444.50	1,410.50	13,738.42	3,449.10-	11,265.12	12,713.38	9,373.71	9,294.42	7,275.63	86,304.60	285,457.09
RES	10,626.86	12,210.33	7,190.04	8,075.52	4,401.31	4,486.44	5,686.08	57.71	2,118.50	723.21	777.90-	92.48	47,860.30-	7,030.29
PHC													375.00-	375.00-
HST												100.00	700.00	800.00
PIN				5,400.00										5,400.00
<b>Totals:</b>	653,377.39	188,832.67	75,150.68	56,355.23	49,288.76	46,638.15	39,832.02	33,328.61	34,959.15	20,130.42	10,215.41	13,511.49	314,415.80	1,536,035.78
	42.54%	12.29%	4.89%	3.67%	3.21%	3.04%	2.59%	2.17%	2.28%	1.31%	0.67%	0.88%	20.47%	100.00%